

#### The Newsletter of Lawai Beach Resort

## Patricia 'Patsy' Shaffer

Queen of the Magical Kingdom! (Her unofficial title)

After thirty-seven years, she's **RETIRED**! Her last day was on July 6th.

Patsy has been with the resort since June 1986. She started as the Housekeeping Manager, and only the Coral building was in full operation then. The Alii was in the final stages of construction and being prepared for opening in December. Oh, so many memories!

In 1987, she transferred to reservations. She was determined to learn everything about the timeshare industry. She felt it was pertinent to keep the owners happy. It helped when she needed to explain and educate the individual



Summer 2023

owners. She had the patience to walk them through the process of making their requests and how to bank it if they chose.

The next step was to become the manager in 1988. She was hesitant but she had the knowledge, knew the property and many of the owners. Since then, she has continued to excel in her knowledge and enjoyed her work. She always made time to assist not just her staff, but other managers and associates as well.

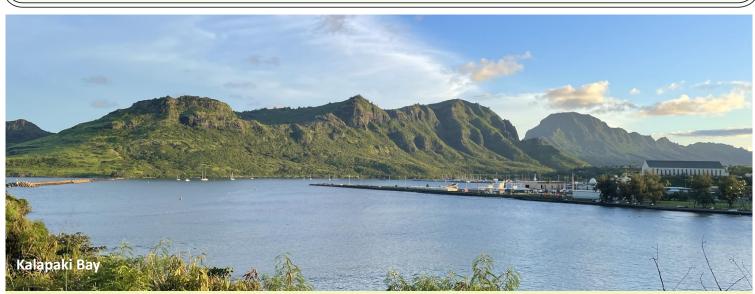
It's funny, but the managers and associates would always check with her before approaching me for a request or concern. Her response was always, 'She is not hard to speak to but be sure you have all the information and the reasons.'

Plus, you could always find goodies in her office! It did not matter if you needed salty, spicy, or sweet - she had it!

Patsy was always happy, smiling and laughing as though there were no worries. She was also our event planer: summer picnic, Koloa Plantation Days mini golf and parade, Keiki summer club & easter egg hunt (in early 90s), Halloween costume contest and more.

She can now do more of her hobbies at leisure, sewing for the halau, making crafts and shoreline fishing. But most importantly, it is time to spend with Walter, Benjilyn, Alison, Jayna (daughters) and her mo'opuna (grandchild) Kahili.

You are sorely missed, and it's only been three weeks! All the best to you always and forever!



Editor: Sherrie Chan

Email: s.chan@lawaibeach.org

# Mahalo nui loa for your Dedication and Commitment through the years!























## Whole Unit Conversion Update!

We have finally got all intervals in one of the original units and collaborating with our attorney to de-annex it from the Timeshare program. It's exciting since we have been at this for the past five years. Once it is de-annexed, we will list it with the realtor and post notice on our website.

The additional units have been identified and letters were mailed at the end of May/early June. If you are one of our lucky owners, MAHALO for participating. The response has been positive and quick.

The association continues to receive additional weeks through foreclosures and deed backs. So if you are looking to purchase more vacation time, great! We are happy to assist you!

We have our O.F.F program if you want to purchase one-bedroom weeks. Complete the form on page 6 and email it to 5017home@lawaibeach.org. Someone will contact you within 24 hours.

To purchase two-bedroom weeks, you may contact Vision Realty Kauai at (808) 651-0660. You can also visit their website at www.visionrealtykauai.com.

BUT, if you want to own an entire unit, send an email to m.freitas@lawaibeach.org to be added to our waitlist.

Mahalo for keeping Lawai Beach Resort financially stable!



Owners are being called or emailed stating that the Lawai Beach Resort is being sold. **This is NOT true.** The <u>Board and</u> <u>Management are not in discussion about selling the resort.</u> The Board and Management would send you information should an event like this ever be done.

We do have on-going sales of timeshare inventory, through Vision Realty. We do rental of the Association owned inventory through HTSE, to make up for the loss of maintenance fees for these intervals/weeks.

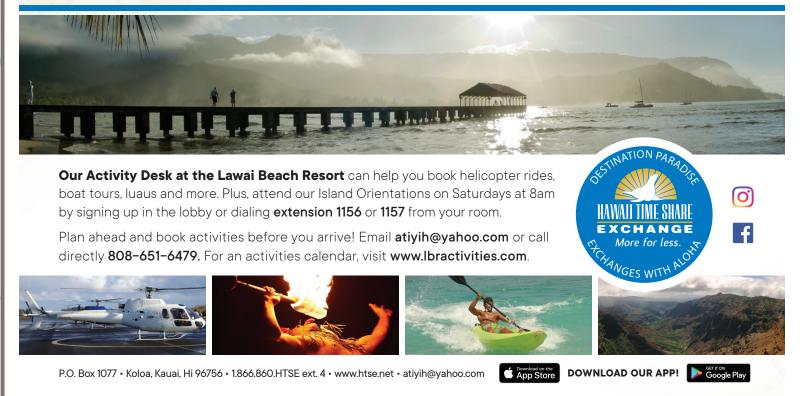
Whole condominium sales will commence once we have completed the conversion of a timeshare unit.

So, if you are contacted, please be careful.

#### DO NOT SEND ANY MONEY! AND DON'T SIGN ANYTHING WITHOUT FIRST HAVING YOUR ATTORNEY REVIEW IT!

Mahalo!

# Don't just visit Kauai. Explore it.







Noe Hookano General Manager Lawai Beach Resort 5017 Lawai Rd. Koloa, HI 96756 (808) 240-5158 n.hookano@lawaibeach.org

How to avoid late fees, finance charges and other fees!

The best practice is to pay before the October 1st deadline to avoid these charges. Even if you need to break down your payment, you have three months to do this. We have many owners who also make monthly payments throughout the year. By doing this they have either prepaid it in full or lowered the final payment. And they do this every year!

Late fees (\$50/week) are applied on October 11th. If you are mailing your payment in, please be sure it arrives before the 10th to avoid this fee. If your payment is received on or after the 11th, you are still responsible for paying the fee.

Finance charges (1.5%) begin on November 1st and every month thereafter. In December, the foreclosure process begins and with it come more charges.

All reservations are then placed on hold until the fees are paid in full! Even if it is banked with an exchange company, a hold is placed, and your exchange account will be locked.

Again, to avoid any of these charges, payment needs to be received by October 1st.

I consider timeshare to still be the best prepaid vacation. Prices are up all over. I recently stayed on the eastside and the lowest rate for a room was \$259 per night Kama'aina (island resident). If I had stayed for a week The cost would be \$1,813 before the taxes and resort fee. That's the maintenance fee for a week in the Banyan Executive Suites! Makes sense to own it versus renting it.

However, in the event you are no longer traveling, there is the Deed Back/ Quit Claim program.



I look forward to continuing to service you and the resort!

A hui hou!





## 2024 Maintenance Fees Timeshare Interval Owners

	Alii		Banyan			Coral			Lika Lani
	1/1	2/2	1/1	2/2	BES	1/1	2/1	2/2	2/2
AOAO Fee									
Operating Costs	317.15	484.10	321.35	516.61	536.48	283.79	390.14	419.06	390.61
Capital Contribution	63.44	96.83	64.27	103.33	107.30	56.76	78.03	83.82	49.51
AOAO Total	380.59	580.93	385.62	619.94	643.78	340.55	468.17	502.88	440.12
Timeshare Fee									
Operating Costs	688.18	748.43	696.82	742.38	850.59	620.00	703.08	728.30	844.83
Property Tax	127.12	138.24	128.71	137.13	157.11	114.52	129.87	134.52	154.27
Capital Contribution	145.95	167.88	109.08	115.32	132.45	43.88	60.32	64.78	171.57
General Excise Tax	38.42	41.78	38.90	41.44	47.48	34.61	39.25	40.66	47.08
Timeshare Total	999.67	1,096.33	973.51	1,036.27	1,187.63	813.01	932.52	968.26	1,217.75
Total Fee	1380.26	1677.26	1359.13	1656.21	1831.41	1153.56	1400.69	1471.14	1657.87

The 2024 maintenance fee statement was mailed on July 7. If you haven't received your statement by late-July, please contact Malia Freitas at m.freitas@lawaibeach.org



### 2024 Maintenance Fees Whole Unit Owners (Monthly)

	Alii 1/1	Alii 2/2	Banyan 1/1	Coral 1/1
AOAO Fee				
Operating Costs	1,326.17	2,024.86	1,343.75	1,188.12
Capital Contribution	265.49	405.26	269.00	237.56
AOAO Total	1591.66	2430.12	1612.75	1425.68

#### One-bedroom, One-bath Units Only (Annual, Even or Odd)

\$600 closing + one year maintenance fee for the 1st week. Additional week(s) at \$125 per + one-year maintenance fee per week, maximum of four weeks per deed.

#### 0.F.F. program (Alii) \$1,380.26 (Banyan) \$1,359.13 (Coral) \$1,153.56 Fill out the form on the next page and email to 5017home@lawaibeach.org





SPECIAL











#### LAWAI BEACH RESORT F. F. (Owners, Family & Friends) Program Information

p	<b>O.F.F. (Own</b> Please fill out sections I, II &	ers, Family & I				
SECTION I				51 cmail (0 <u>501/11</u>	onewan and cach.org	
Owne	er #: (if alrea	dy an owner)				
ALII, BA	ANYAN, CORAL - ONE-	-		· · ·	NNUAL, EVEN OR	ODD)
	<u>\$600</u> Additional week(s) at \$12	0 + one year mainter				
		5 + one year mainten	ance ree per			
Building:	Alii		_Banyan		Coral	
Usage:	Annual		Even		Odd	
# of Weeks Closing cost	One	Two \$725	\$850	_ Three	Four	
Closing cost	<b>\$000</b>	\$725	\$030		\$973	
	<b>I</b> ame(s) <b>EXACTLY</b> as you we their information in the no				o owners will be listed	on title,
Buyer1:		Ma	rital Status:	Married	Single	
Spous	se name (if married):					
Buyer2:		Ma	rital Status:	Married	Single	
Spous	se name (if married):					
Address: (stree	et)					
Address: (city,	, state & ZIP)					
Phone:	· · · · · · · · · · · · · · · · · · ·	Ph	one:			
Email:		En	nail:			
Tenancy:						
	_Tenants by the Entirety –	Rights of Survivorsh	ip – Married	couples only		
	_ Joint Tenants – Rights of	Survivorship				
Tenant in Severalty – One person/entity on title						
	_ Tenants in Common – N	O Rights of Survivor	ship			
	_ TRUST – MUST submit	the title page, trustee	(s)/successor	trustee(s) page, p	powers of the trust page	·,
signature/nota	ary page(s) with this form.					
LBR Use On	ıly:					
1) IO	CN:	AN	NUAL	EVEN	ODD	
2) IO	CN:	AN	NUAL	EVEN	ODD	

Rev. 06.01.2023

# Lawai Beach Resort

## Buy or Sell Give Ed or Sonya a call



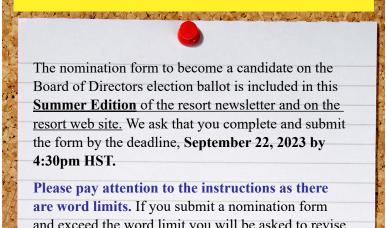
Ed MacDowell 808-651-0660 lawaivision@gmail.com Sonya Halladay 808-651-0204 sonyakauai@gmail.com

# For Sale / Rent By Owners

## Banyan Building

BES 2B/2B, floating week, Odd year only \$19,000 Please email me denise\_benko2@aol.com

How To Run for The Board



and exceed the word limit you will be asked to revise and resubmit. <u>The resubmission would still need to be</u> received by the deadline in order to be valid.

**Qualifications:** You need to be an owner in the building you would like to serve and your account in good standing.

If you own in multiple buildings in the same association and would like to run on multiple ballots it is allowed as long as your account(s) is in good standing. Please keep in mind that you can only represent one building in the Association if elected. This only applies to the Lawai Beach Resort Timeshare Association consisting of Alii, Banyan and Coral buildings.



#### NOMINATION FOR THE 2024 BOARD OF DIRECTORS

Lawai Beach Resort Timeshare Owners Association: (You may represent only one building)

Banyan

Alii

Coral

OR

Please circle one:

Lika Lani Timeshare Owners Association

Please Print Clearly:				
Name:	Ownership(s):			
Address:	Phone:			
	Phone:			
Occupation:	·			
Statement of Qualifications (limit to 150 words):				
Why do you seek the nomination (limit to 100 words)?				
Signature of Nominee:	Date:			

\*Please complete a separate nomination form for each building you wish to be considered for. To be considered by the Nominating Committee, nomination must be received no later than **September 22, 2023 by 4:30pm Hawaii time**. Please return this form to:

Candice Lopez, Lawai Beach Resort \*5017 Lawai Road Koloa, HI 96756 FAX: (808) 240-5320 or EMAIL: exec.admin@lawaibeach.org

# Let The Buyer Beware!

The Board of Directors at Lawai Beach Resort have an ongoing commitment to present the owners with a variety of exchange options. This is why we currently have agreements and/or affiliations with Resort Condominium International (RCI), RCI Points Program, Interval International (II), Trading Places International and Hawaii Time Share Exchange (HTSE).

Some point-based vacation clubs operate much the same as an exchange company. The owner has the option of using his or her fee simple ownership week(s) at Lawai Beach Resort or banking that week and receiving points for use at other comparable properties for days or weeks, or for other travel-related services such as airfare, cruises, car rentals, etc. Ordinarily, you remain the owner of the week and you continue to have a voice through your elected Board representatives. This is the main reason why the Board, several years ago, decided to make the RCI Points Program available.

However, some point-based vacation clubs may require you to relinquish your fee-simple deed of ownership into a trust. In this case you would be credited with points, and you would have to exchange back into Lawai Beach Resort or to any other resort or vacation option – subject, then, to availability within that vacation club's holdings in or access to any specific property. Further, having relinquished your ownership, the vacation club trust would be empowered to cast any and all votes in the annual elections of Directors and Annual Meetings of the Board. As the legal owner of your one-time interest, they would have a voice at such meetings and as they see fit. A long-term potential danger to this option is that if the "vacation club trust"/ corporation obtains enough interest in Lawai Beach Resort (LBR), they could control the election of officers on the LBR Board of Directors, hence, control the fees and maintenance of this Resort.

Today the LBR Board of Directors consists of owners who are concerned about the value of the property and keeping fees to a minimum. If the control of the Board of Directors swings to a "vacation club trust"/corporation, the emphasis of the fees could change in order to maximize the profit to the "vacation club trust."

Lawai Beach Resort owners are not precluded from joining any non-affiliated exchange company or vacation club, but, now – more than ever – the old adage applies: LET THE BUYER BEWARE!

As a result of a number of inquiries, we reprint this article from previous issues of the Lawai Beach Resort Newsletter.





What is the time schedule for the new Alii one-bedroom remodels? It will take 3 weeks per unit, so it will be completed over a three-year span. The last unit will be completed on July 10, 2025. Once the one-bedrooms are complete, work will begin on the two-bedroom units.

What is happening with the AC in Alii, Banyan and Coral? We have gotten proposals for the AC in these buildings from the same contractor who installed it in Lika Lani. It is currently being discussed by the board.

**Will Banyan furniture be replaced anytime soon?** Yes, it will be replaced this year. This replacement has already started with the BES units.



## **Resort Information**

For more resort information, please scan the QR code with your mobile device camera or go to www.lawaibeach.org/assets/QR\_booklet.pdf



To save on re-printing costs of the in-room booklet, we placed a QR code in each unit for easy access.



## Our Goal \$6,000 We Raised \$ 10,292

**Visitor Industry Charity Walk:** This year the resort set a goal of \$6,000 for fundraising. 100% of the funds raised will stay on Kaua`i supporting over 60 non-profit organizations.

Each department conducted fundraisers in the months of March and April by selling plate lunches, snacks, cupcakes, sandwiches, and more to associates.

Front Desk and Reservations sold color paper 'Slippahs' to owners and guests for \$5 each with their name(s) on the slippahs and posted in the reception area. Mahalo to all the owners and guests who have supported our fundraising.



## Thriffy.com DeLLAR Special Rates

Thrifty & Dollar offer you special rates, plus the following benefits adjusted at the rental counter:

- Free Additional Driver
- Discounted Underage Driver Fee (\$10 plus tax per day)

<u>Thrifty</u> - Use Corporate # <u>3040995</u> Dollar - Use Corporate # <u>3026149</u>





## EAWAI BEACH RESORT DIRECTORY

#### 5017 Lawai Road, Koloa, HI 96756 (808) 240-5100

#### **FAX Numbers:**

Reservations	808-240-5186
LBR Executive/POMI	808-240-5320
Accounting/Owner Services	808-240-5189
Front Desk	808-240-5187
Concierge/Activity Desk	808-651-6479

**General Manager Dir. of Operations Dir. of Finance Dir. of Human Resources Housekeeping Manager Guest Services Manager Reservations Owner Accounts Clerk Security Manager Manager of Information Systems Concierge/Activity Desk** 

#### **Email Addresses:**

n.hookano@lawaibeach.org o.hoff@lawaibeach.org z.carineo@lawaibeach.org d.dama@lawaibeach.org c.galano@lawaibeach.org s.magallanes@lawaibeach.org reservations@lawaibeach.org m.freitas@lawaibeach.org n.solatre@lawaibeach.org s.chan@lawaibeach.org atiyih@yahoo.com

#### **Boards of Directors**

**Mark Shepard** 

Alii Representative

**Coral Representative** 

c.buck@lawaibeach.org

**Cliff Buck** 

m.shepard@lawaibeach.org



Thomas Babcock President of LBR AOAO & TSOA **Alii Representative** t.babcock@lawaibeach.org



**Bruce Blohowiak** Vice President of LBR AOAO & TSOA **Banyan Representative** President of Lika Lani AOAO & TSOA blohowiaks@msn.com

Secretary of LBR AOAO & TSOA

Vice President of Lika Lani AOAO & TSOA

Asst. Secretary of LBR AOAO & TSOA



Tim Aboudara, Sr. **Director of LBR AOAO & TSOA Coral Representative** t.aboudarasr@lawaibeach.org



**Dr. Julie Evans Director of LBR AOAO & TSOA Banyan Representative** j.evans@lawaibeach.org



**Conni Larson Director of LBR AOAO & TSOA** Alii Representative c.larson@lawaibeach.org



**Rick Takach Director of LBR AOAO** Whole Unit Representative r.takach@lawaibeach.org

#### **Director Emeriti**

Marge Anthony \* Harold Heller \* Marian Knowles **Bill Shepard \* Mark Gordon Robert Hipke \*** Jerry Stewart

\* Deceased

**Ned Leone** Leonard Thompson\* Calvert de Coligny \*







**Michael Harrow** Treasurer of LBR AOAO & Dir. of LBR TSOA **Coral Representative** Sec/Treas of Lika Lani AOAO & TSOA mharrow@earthlink.net



**Edward Kent** Treasurer of LBR TSOA & Director of LBR AOAO **Banyan Representative** e.kent@lawaibeach.org

## 🎭 Owner Information Corner 🛛 😪

## 2024 Maintenance Fee Payment Info

If paying online, please refer to your statement for the VISA / MASTERCARD payment amount (which includes a 2% convenience fee). You will need to enter this amount in the PAYMENT AMOUNT box, if you use the BALANCE DUE amount shown online, you will be charged the 2% convenience fee on the next business day.



## Calendar

July 7	2024 Maintenance Fee Statement mailed
Sept 22	BOD Nomination Forms due
Sept 27	Board of Directors' Meeting
Oct 1	Maintenance Fee Payments Due
Oct 11	Late fee applied to delinquent accounts
Nov 1 & Dec 1	Finance Charge of 1.5% assessed on delinquent accounts.
Dec 1	Foreclosure processed on delinquent
	accounts

## Reservations



#### Aloha Owners,

We are well into the year now and would like to remind you to reserve your week(s) for 2024 and 2025. You have the opportunity to book your use up to 24 months in advance (example: use for August 2025 may be requested on August 1, 2023). Reservations are processed in the order received. Should you have questions regarding your reservations, please don't hesitate to contact us:

Email: reservations@lawaibeach.org Fax: 808-240-5186 Phone: 808-240-5313

A Hui Hou,

Susan Magallanes Guest Services Manager **To avoid the 2% convenience fee,** you may mail a check, cashier's check or money order made payable to **Lawai Beach Resort** in US FUNDS. **DO NOT SEND** any other correspondence with your payment.

Lawai Beach Resort Attention: Owner Accounts 5017 Lawai Road Koloa, HI 96756



## **Beach House Parking**

To avoid any confusion and disagreements, we have clearly identified their stalls with yellow curbs and the letters BH. Please avoid parking in these stalls as you will be asked to move your vehicle before 2 p.m. daily.

Mahalo for complying!







## Keiki Mini Golf Tournament















































































#### Congratulations to Cora Galano

who was promoted to Housekeeping Manager effective June 9, 2023.

She has worked for Lawai Beach Resort for 28 years as an Inspectress, Housekeeping Supervisor and then the Assistant Director of Housekeeping.

Please congratulate Cora when you see her on your next visit.



**Cora Galano** Housekeeping Manager

#### Congratulations to Susan Magallanes who was promoted to Guest Services

was promoted to Guest Services Manager effective July 7, 2023.

She has worked for Lawai Beach Resort for 27 years as a Front Desk Agent, Front Desk Supervisor and Assistant Guest Services Manager.

The Front Desk and Reservations Departments have merged to be called Guest Services and Susan will lead them. Please congratulate Susan when you see her on your next visit.



Susan Magallanes Guest Services Manager

## Associate of the 1st Qtr 2023



Kristen Puni - Accounting

## **Service Awards**



Nelita Ganaden (10 Years)



Associates received 1039 Orchid Awards in February -May 2023! This is recognition from their managers and peers, and FROM YOU! *Congratulations to* 

#### **Guest Services**

Jeremiah Aguilera Leo Briones Annie Esposo Angel Medrano Janine Pagador Judy Roberts Sheree Velasco

#### Engineering

Danny Blake Kalei Fermin Gil Fernandez Mel Fernandez Raymond Gambito Elizer Magana Ernie Nacapuy Brian Perreira Kim Silva Jhonny Tarin Vernon Vea Vincent Vea

#### Landscaping

Ferdinand Lagundino Melchoir Lastimosa Cesar Medrano Melanie Rosa

#### Housekeeping

Marilyn Acob Janet Arios Dante Badua Nora Baloaloa Dandee Blanes King Blanes Leilanie Blanes Imelda Brillantes Ilden Doctor Eltomer Dullaga **Rosario** Fostanes Nelita Ganaden Faustino Gudoy Camela Ingeneiro Cresencio Johnson Sam Jose Haidie Loza Maria Manuel Eugene Mayo Michael Medina Jocelyn Mendoza Milagros Miguel Lucky Ramos Norma Tamayo Elvira Valmoja Francisca Velasco

#### Security

Mark Abella Franco Abero Joseph Agoun-Kona Ryzen Cruz Lyle Nakaahiki Nicanor Ocumen Joseph Pascual Ernesto Talingdan Renz Umotoy

#### Accounting

Melissa Agoun-Kona Malia Freitas Kristen Puni

#### Management

Zenaida Carineo Sherrie Chan Deborah Dama Cora Galano Owen Hoff Noe Hookano Candice Lopez Susan Magallanes Wesley Pagador Nick Solatre

## 'Ohana Additions



Catherine Bautista Public Area

Attendant



Donna Ferreira Room Attendant

## Internal Transfer

\*WARNING - NO LIFEGUARD

You are visiting this area at your own risk.

INJURIES AND DEATHS HAVE OCCURED HERE

RESCUE TUBE



Vincent Vea

Engineer



## **Banyan Lower Lobby** Monday 4pm - 6pm

A new ocean safety sign was recently installed near the resort west entrance by the Kauai ocean safety agencies



## LĀWA'I BEACH **MAP & SAFETY GUIDE ESSENTIAL SAFETY TIPS**

SWIM AT LIFEGUARDED BEACHES - We always recommend you swim at lifeguarded beaches

HEED POSTED WARNING SIGNS - Don't ignore them. Read them and heed them

RECOGNIZE AND AVOID RIP CURRENTS - Strong currents are generated by wind and waves.

STAY AWARE OF OCEAN CONDITIONS - Conditions can change from hour to hour

\*WHEN IN DOUBT - DON'T GO OUT!

- INJURIES AND DEATHS HAVE OCCURED HERE - BE SAFE!

IF YOU GET CAUGHT IN A RIP.





